

Company	Listing of Available Jobs
Amerilife Health Services	Sales Agents
Advanced Software Products Group, Inc.	Part time Level one technical Support representative. The individual will be responsible for providing initial technical support to ASPG customers and prospects. Additionally, the individual will also assist the sales organization in the qualification of sales leads and provide assistance in addressing initial questions on the ASPG software product line.
Advocate Consulting Legal Group, PLLC	Jr. Accountant Accounting Intern CPA Paralegal
Audibel Hearing Services	We will be looking for potential candidates as Hearing Specialist Trainees/Interns. We will also offer the opportunity for a Marketing intern to train with our company.
Beasley Broadcast Group, Inc.	Sales Reps Sales Assistant Internships Promotions
Big Brothers Big Sisters of SWFL, Inc.	Case Support intern: This position involves contacting our volunteer mentors, our children, and our parents and families to check on the status of matches between Littles and Bigs, filing, assisting in the creation and distribution of a monthly newsletter, participation in events, and other general office duties.
City Furniture/Ashley HomeStores	Sales - Manager in Training Program Sales Associates Residential & Interior Designers
Enterprise Holdings	Various sales and Management positions
GE	Finance Internships
GEICO	<p>Supervisor Leadership Program: The Supervisor Leadership Program is designed to train qualified candidates through extensive classroom and hands-on instruction in sales, service, or claims in a service center environment. Upon completion of hands-on training, typically a year in length, candidates will be placed in a supervisory position.</p> <p>Candidates must have a Bachelor's degree emphasizing math, business, economics, finance or statistics with a 3.2 GPA or higher with proven leadership experience.</p> <p>Excellent oral and written communication skills are required, along with successful leadership skills, superior work performance, and dependability. ***Bi-lingual Spanish/English HIGHLY DESIRED***</p> <p>Insurance Development Path: As an associate in our Insurance Development Path, you'll spend 18 to 24 months exploring GEICO's major business operations, including sales, customer service and claims. Each rotation provides a learning experience as you work with our customers, receive industry-leading training, attend insurance classes, and conduct independent self-study projects. The ultimate goal of this rotational program is to give you a well-rounded understanding of our industry-leading company and our dynamic industry.</p> <p>Requirements for this program include: Bachelor's degree, or at least 2 years experience in the insurance or financial services industry Effective written and verbal communication skills High level of dependability Strong computer, typing and grammar skills Strong organizational, analytical and time management skills Preference is given to candidates with related work or internship experience</p>
Hope HealthCare Services	RN's Social Services Counselors (MSW)
Hyatt Regency Coconut Point	Part Time Food and Beverage and Guest Service positons

Company	Listing of Available Jobs
	<p>The Event Coordinator Assistant - Work with professional museum staff and assist in all museum areas. Position will be responsible for the setup, cleanup, and facilitation of birthday parties, and special events. Position will assist with clerical duties as needed (faxes, copies, files, etc), and facilitating exhibits. Position will assist with camp sessions, workshops, and other programs as their schedule allows. This position requires weekend availability.</p> <p>Demonstration Assistant - Work with professional museum educators to perform science and/or animal demonstrations for museum guests! Explore the field of informal education in an exciting atmosphere!</p> <p>Animal Care Assistant - Work with professional museum staff to care for the museum's live animals including Ball Pythons, American Alligators, African Spiny Back Mice, Green Iguanas, and other reptiles, amphibians, insects, and spiders!</p> <p>Aquarium Assistant - Work with professional museum staff to maintain the museum's touch tanks and aquariums and care for the critters which inhabit them including Eels, Stingrays, Sharks, Horseshoe Crabs, a variety of Saltwater and Freshwater fish, crabs, and invertebrates!</p> <p>Summer Camp Counselor - Work with professional museum educators and certified teachers to teach 2-4 weeks of summer camp. Present activities and demonstrations involving the arts, humanities, and basic scientific principles as they relate to the camp program and assist with demonstrations and workshops. Must be able to work with preschool and elementary age children and Museum staff. Strong communication skills a must. Flexible hours Monday-Friday, 30-40 hours a week for 2-4 weeks (mid-June - August).</p> <p>Education Assistant – Work with professional museum educators and certified teachers in organized summer camp sessions and facilitate field-trip experiences for visiting groups. Explore the field of informal education in an exciting atmosphere.</p> <p>Office Assistant – Work with museum administrative staff to perform clerical duties, update databases, manage mailings, respond to guest inquiries for museum information, and support visitor service staff.</p> <p>PR/Marketing Assistant – Work with PR/Marketing Manager to promote the museums by designing advertisements, writing media releases, preparing press packets, arranging interviews and photo shoots.</p>
Imaginarium / SWFL Museum of History	Client Service Specialist for all product lines. These are entry level positions with proven training programs which will prepare the right candidates for future advancement opportunities within the organization.
Insurance and Risk Management Services, Inc	Instructors for SAT, GRE, LSAT and GMAT preparation programs in Lee and Collier Counties.
Kaplan Test Prep & Admissions	Full & Part time merchadisers - puts product on store shelves & builds displays
Kraft Foods	Senior Sales Service Rep - covers Sales Reps vacations & in training for Sales rep positions.
Northwestern Mutual	Full Time Financial Representatives and College Interns
Prudential	<p>Our Sales Training/Development Program Will ROCK YOUR CAREER!</p> <p>If you're ready to represent a global leader in the insurance and financial services industry, you should definitely consider Prudential Financial. With over 130 years of success behind us, we're focused on continuous innovation to help our customers manage, protect and grow their wealth. As part of our proud team, you can build a fulfilling career, complete with exceptional rewards and tremendous potential for advancement.</p> <p>As one of our Financial Services Associates, you'll have the advantage of a comprehensive two-year development program, designed to help you gain knowledge of our insurance and investment products and provide you with selling experience to hone your skills and realize your goals. This is where your natural ability to influence people through caring, consultative selling will pay off!</p> <p>Along with a strong desire to succeed, the following skills, attributes and abilities are desirable:</p> <ul style="list-style-type: none"> •Customer Service Focused •Sales Influence and Persuasion, Sales Resilience, Sales Initiative •Self Confident and Autonomous (adaptable, sales self confidence, sales autonomy) •Drive and Initiative •Responsible and Committed •Excellent Interpersonal Skills •Good Business Communication Skills •Ability to Problem Solve and develop ideas •Problem solving using basic math skills •Good Critical Thinking <p>During training, you will receive competitive compensation plus exciting bonuses based on your performance. This is YOUR opportunity to be your own boss and build a lucrative business as a representative of one of the most respected brands in the world.</p> <p>The Prudential Insurance Company of America, Newark, New Jersey, and its affiliates are Equal Opportunity/Affirmative Action Employers and are committed to diversity in our workforce.</p>
US Marines	<p>all positions are open</p> <p>ADMINISTRATION</p> <p>LAW</p> <p>LOGISTICS</p>
Ripken Baseball DBA Charlotte Stone Crabs	We offer internships in three fields: sales/marketing, marketing/PR, and operations. We offer the experience and knowledge needed to understand what it takes to succeed in the sports industry.

Company	Listing of Available Jobs
Sherwin-Williams	<p>MANAGEMENT/SALES TRAINING PROGRAM</p> <p>Overview: Our Management/Sales Training Program (MTP) prepares you for a successful career in management and outside professional sales at locations throughout the nation. The Program combines structured, on-the-job training, self-study modules, classroom instruction, and ongoing education throughout your career in the areas of sales, marketing, financial management, store operations, merchandising, customer service, and human resource management.</p> <p>TRAINING & DURATION:</p> <p>_ PHASE 1: Approximately eight weeks in a training store, this phase prepares you to sell our products and service our customers. This experience is concurrent with our Store Training and Reference Tool System (click S.T.A.R.T.), a workbook and series of CD's that teach you the basics of our business.</p> <p>_ PHASE 2: One week of classroom training in one of our four training "campuses", located in Atlanta, GA; Cleveland, OH; Dallas, TX; and Philadelphia, PA.</p> <p>_ PHASE 3: Approximately 12 to 20 months in the Assistant Manager/Operations Manager position, followed by advancement to a Store Manager or Outside Sales Representative position.</p> <p>ELIGIBILITY & REQUIREMENTS:</p> <p>_ Recent college graduate (business majors preferred) with a minimum GPA of 2.5;</p> <p>_ Eligible to work in the United States on a full-time basis, without sponsorship restrictions;</p> <p>_ Willingness to relocate for first assignment and career advancement;</p> <p>_ Valid Driver's License;</p> <p>_ Excellent communication skills, a good work ethic, and interest in an active, 'roll-up-your-sleeves' type of environment are essential;</p> <p>_ Preference given to candidates with experience in sales, customer service, food service, or construction.</p> <p>COMPENSATION & BENEFITS: We offer a competitive base salary, plus incentives based on performance. Benefits include: health, dental, and vision care; life insurance; disability insurance; 401k/stock purchase plan; company-paid pension investment plan; tuition reimbursement; employee assistance program; and various discount programs.</p>
Southsea Islands Resorts	Hospitality and Restaurant Jobs
Southwest Florida Symphony	<p>This position will assist in the marketing department of the Southwest Florida Symphony Orchestra. Some of the duties that may be asked of the Marketing and Public Relations Intern are updating the Symphony's Website, answering phones, assisting in the box office, sending out mailings, writing press releases, help setting up before and during concerts, designing promotional fliers/possible ads for clients in program, researching new media outlets, updating online community calendars, and assisting in running marketing table during concerts.</p> <p>This internship offers flexible hours, great opportunities to learn and improve skills such as multi-tasking and managing many different projects, paying attention to detail, and having a working relationship with many different people including musicians, guest artists, technical staff, arts administrators and stagehands.</p> <p>This is a great internship for anyone interested in not-for-profit service marketing. Complimentary tickets may be available for a variety of events. Start and end dates are negotiable. This position is an unpaid internship.</p>
State Farm Insurance	We are looking for people who have entrepreneurial spirit and are interested in Insurance and Financial services sales and service.

Company	Listing of Available Jobs
Target	<p>Imagine a Career in: Store Leadership Take the lead. As a member of the Leadership Team, you'll motivate and inspire store team members to consistently deliver their best. Plus, you'll make sure Target guests get a great shopping experience with every visit.</p> <p>Job Description: As an Executive Team Leader, you will be responsible for one of the following work centers within a store: Logistics, Guest Service, Human Resources, Hardlines, Softlines, Food or Assets Protection. Your three major areas of responsibility include team member management, store leadership, and community service.</p> <p>See Yourself: •Driving your business by overseeing a department with average sales of \$13 million dollars.</p> <ul style="list-style-type: none"> •Being responsible for leadership during operating hours, as well as opening and closing the store on assigned days. •Ensuring great guest service by interacting with guests and team members on the sales floor. •Assisting with recruiting and hiring of your team. •Providing your team with orientation and training, coaching and counseling, and on-the job support. •Striving to achieve sales goals and maintain budget controls. <p>Job Requirements</p> <ul style="list-style-type: none"> •4-year college degree; all majors encouraged to apply •Desire to pursue a career in retail management •Conflict management skills •Leadership and strong decision-making skills •Assertiveness and initiative •Team-oriented thinking •Ability to communicate clearly and effectively in all situations •Organizational skills with the ability to multi-task •Strong cognitive skills, including problem analysis, decision making, financial and quantitative analysis. <p>See the Rewards: Eligible team members will receive one of the best earnings packages anywhere, including competitive pay, all-around insurance coverage, 401(k), flexible scheduling, training and development and many other perks and benefits. See a place of exciting challenges and rewards. See a place where you'll feel empowered to do something brilliant. See a place filled with creativity and unlimited opportunity. See a place where 'work' could easily be called play. See yourself here.</p>
The Hertz Corporation	<p>Are you a new college graduate looking for a new career in business management? Are you a self-starter with a driven a motivation to succeed in a fast paced environment?</p> <p>If so, the Hertz Management Trainee position is for you. The Hertz Management Trainee position offers great opportunities for advancement.</p> <p>This frontline customer service position includes:</p> <p>Supports achievement of location sales and margin goals by working closely with Location Manager on assigned tasks and develops management skills to qualify for promotion to the next level by successfully meeting daily challenges with hands-on experience.</p> <p>Ensures a positive customer experience by effective management of rental process to include qualifying the renter and completing contracts.</p> <p>Achieves individual sales goals and customer service goals.</p> <p>Grows sales by expansion of marketing efforts to referral sources (body shops, car dealerships, etc.).</p> <p>Maximizes margin by upselling customers to higher-priced services and ancillary products</p> <p>Protects company assets through enforcement of company policies</p> <p>Provides support for the branch's business plan by assisting the location manager with billing issues and processing payments.</p> <p>Upholds company standards by ensuring car has no visible external dirt, inside is vacuumed and no trash from previous occupants, seats are clean of debris and stains, and fuel tank is full.</p> <p>Cleans and services site facilities to ensure professional appearance and positive customer service.</p> <p>Contributes to Hertz Improvement Process (HIP) to discover new and more efficient ways to run our business and deliver the right products and services to our customers faster and at a lower cost. Drives change from within to improve customer satisfaction and uses teamwork to tackle problems.</p>
University Directories	<p>University Directories, a leader in collegiate marketing, offers a paid summer sales internship to college students who are self-motivated, energetic, organized, and have a desire to succeed. As a sales representative, you will sell and market advertising and communication services in one of our nationwide college markets. The internship begins with an intense expense-paid training on the campus of the University of North Carolina – Chapel Hill. Following training you will embark on a summer-long internship back in your college or home market, where you will develop and improve the needed skills to succeed in today's business world. Throughout the summer you will work with local business owners to target their advertising to the college community and provide them with a well-rounded marketing strategy. This internship requires full-time availability Monday through Friday, 8:30am-6:00pm. The experience and skills you gain during the internship will make you stand out from the rest in today's overcrowded job market. University Directories has eleven Career Partners who hire students directly from our internship program. They include:</p> <ul style="list-style-type: none"> • ADP • CBS Collegiate Sports Properties • Edward Jones • Enterprise • Federated Insurance • GlobalEnglish • Insight Global, Inc. • New Orleans Hornets • Unum • Valpak • Wolseley <p>For more information or to apply for this sales position online, visit our website at www.universitydirectories.com.</p>
Waffle House, Inc	<p>Unit Managers manage a staff of approximately 25-30 hourly employees in a quick service, 24-hour restaurant with an open kitchen area. Unit Managers are in charge of their restaurant and are accountable for the economic success of their assigned unit.</p>

Company	Listing of Available Jobs
Walgreens	Retail Management Trainee Business Management Internship
Wireless City - Verizon Wireless	Retail sales for cellular phones and other wireless products.